

# Making Waves In Marine Glazing



Taylor Made  
SYSTEMS™

A Member of  
THE TAYLOR MADE  
GROUP.

## Taylor's Glass Making Expertise...

Taylor's optical quality, tempered safety glass is made in our own proprietary glass production facilities located in the United States and in Europe. Over the years we have developed advanced production methods for tempering and bending glass, enabling us to provide OEMs with the widest range of design possibilities, while satisfying the most demanding specifications. Taylor tempered glass products meet or exceed the most rigorous international manufacturing and quality standards, including ISO standards CE for strength and safety, USCG quality and safety standards and all recommendations of the American Boat and Yacht Council.

## Advanced Metal Forming Capabilities...

Complementing our ability to shape and strengthen glass is our skill at bending the metal framework to produce beautifully engineered, complete glazing systems. Taylor pioneered the welding of stainless steel in the marine glazing industry, including corrosion resistant 316L, and our welding shops are equipped with state-of-the-art TIG welders capable of welding aluminum extrusions of any size.

## And Design Engineering Skills...

Taylor has set the highest standards for glazing system design and engineering in the boating business. Our engineering experts work closely with OEM product designers and engineers, providing highly accurate engineering output that reduces prototype development cycle time and costs. We utilize Pro-E CAD modeling plus other computer engineering

systems, including Finite Element Analysis to optimize the part design for best performance in its intended environment.

Taylor's technical assistance and support helps accelerate the process of going from initial design concepts to full-scale production. Being able to participate in the design development stages as well as control every step of the glazing and metal forming processes minimizes lead times and maximizes product quality.

## Ensure the Finest Windshields, Windows, Hatches, Portlights and Doors in the Recreational Boating Industry.

Taylor Made Systems is committed to improving our processes and products to fulfill the boating industry's need for ever more innovative, high-performance products.

Examples include the following:

- Thermal Performance Glass Coatings that can reduce cabin air conditioning requirements. Plus they come in a range of attractive colors to enhance the appearance of vessel glazing systems.
- The first contoured windshield system with a continuous weld-free stainless steel top trim that provides cleaner lines and greater strength. This new metal bending technology can be applied to boats 17 to 80 feet.
- Power-activated sliding salon doors, part of a new line of products designed to meet the growing trend for power-driven windows, hatches and doors in the megayacht market.

### Worldwide Applications for Taylor Tempered Glass

Many of the advanced glass technologies and production methods that have placed Taylor Made Systems in the forefront of the marine glazing market have applications in a number of other industries.

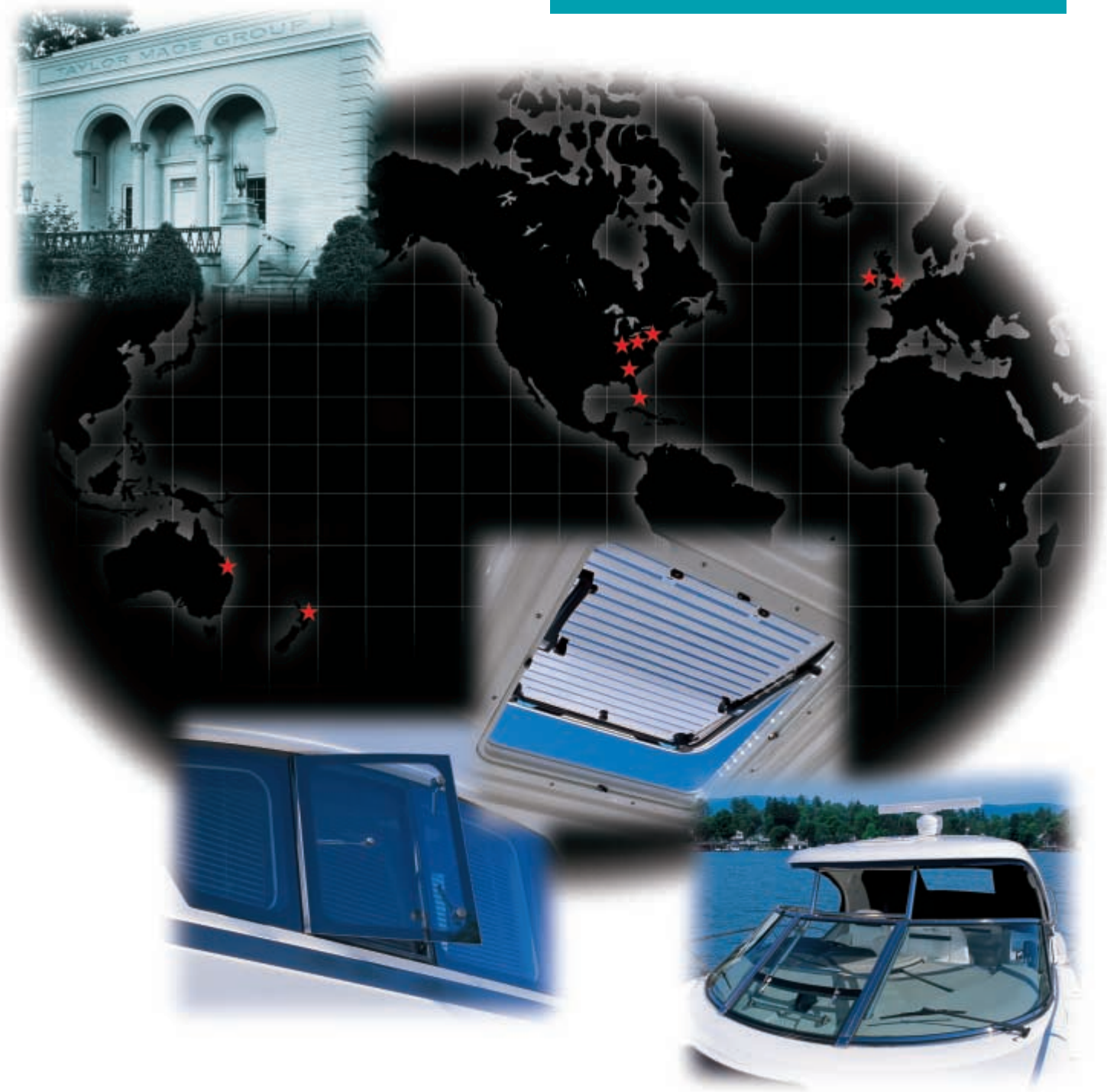
These industries include *Architecture, Automotive, Appliances, Furniture, Transportation, and Off Highway.*

To satisfy the different needs of these markets, our Taylor Made Glass production facilities provide tempered safety glass in a virtually unlimited variety of forms, sizes and tints. Whether the application calls for compound curved glass or flat glass, porthole- or wall-size, clear or tinted, Taylor Made Glass can supply the solution.

From mass transit to farm tractors, from yachts to architectural wall systems, precision-made Taylor flat and curved tempered glass provide security, clarity and beauty in hundreds of products and settings.

For almost a century, the name Taylor★Made® has stood for the highest quality marine products. Today, Taylor Made Systems is the world's largest manufacturer of marine glazing systems and the acknowledged leader in framed glass windshield technology. With our new Trend Marine division, Taylor's technological and design capabilities have been enhanced even further. Whether designing smaller pleasure craft or luxury megayachts, OEMs can turn to Taylor for effective solutions to the practicalities of production schedules and costs, as well as their most stringent requirements for aesthetics and performance.

# The Global Leader In Marine Glazing Technology



Taylor Made Systems has unmatched experience in providing innovative solutions to the boating industry's toughest challenges.

From the first wraparound acrylic windshields to the complex shapes of today's tempered glass glazing systems, Taylor has continually provided boatbuilders with fresh styling options.

With our multiple glass configurations, we are uniquely positioned to help OEMs achieve their own special "look." In fact, Taylor Made Systems' Clear Curve® and CrosCurve™ windshield technologies provide the largest selection of standard curved glass windshield shapes in the marine

industry. Framing choices include powder-coated, polished silver anodized, mirror-finished stainless steel and 6061/6063 aluminum alloy.

Taylor offers numerous other glazing options plus the capability to meet special requests. Our glass tempering and bending facilities have the capability to produce the most complex glass forms with absolute precision. We also fabricate our own high-performance stainless steel, anodized aluminum and powder-coated frames in our plants. Our powder coating technology can provide an exact color match in a wide variety of attractive and durable finishes.



To be sure your products meet the highest quality and performance criteria, Taylor engineers are always available to assist your engineering and design staff. We can work with all major CAD systems or blueprints, or we can measure your mocked-up design with our advanced CMM equipment.

With production facilities in the United States, Europe, and Australia, numerous strategically located sales offices around the world and a global network of distributors, Taylor Made Systems can quickly provide the marine glazing systems and other products you need, wherever you are located.



Trend Marine division of Taylor Made Systems, founded in 1973, has become the largest and fastest growing supplier of marine glazing systems in Europe.

Trend's well-deserved reputation for producing glazing products of unrivaled quality has created a following for the company with many of the world's leading yacht builders.

Trend's products and production processes are tailored to the needs of medium-volume builders of high-quality motor yachts. Trend is dedicated to meeting all the glazing requirements of its customers with a full line of top-quality windshields, windows, hatches, portlights, doors and sunroofs.

## Trend Marine: Superior Glazing Systems for Luxury Boat Manufacturers



In addition to the precision-made, optical quality safety glass that Trend produces in myriad sizes and shapes, the company has perfected the art of welding stainless steel to produce beautiful, continuous flowing seamless frames.

Trend's 12-acre site in Norfolk, England, houses both flat and curved tempered glass plants. State-of-the-art processing equipment includes custom built CNC machines to produce complex curved shapes, as well as the most advanced CNC grinding, polishing and drilling equipment, plus silk-screen printers.

Trend's in-house glass tempering and bending facilities,

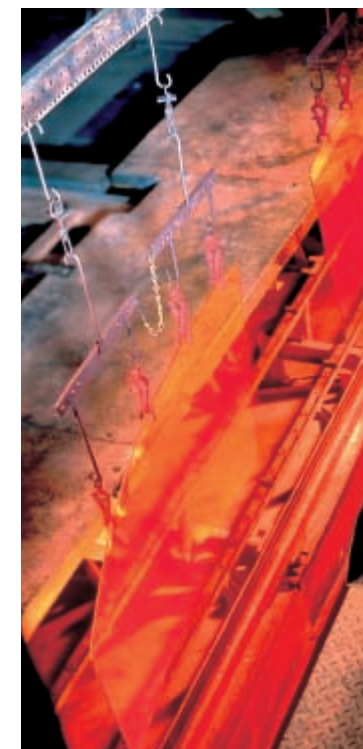


along with its incomparable skills in metal forming, enables the company to offer boatbuilders the greatest level of design flexibility. Plus, Trend's ability to produce uniquely designed products in relatively short runs gives its customers custom quality with an economical advantage.

Decades of experience plus continual investment in the newest design and processing technologies keep Trend at the forefront of marine glazing, meeting the industry's needs for larger, sleeker, and more complex glazing products that take form and function to the highest levels.



## Taylor Made Systems: Custom-Quality Glazing Solutions for Volume Production Runs



- Taylor is the world's largest manufacturer of curved glass and flat glass systems for the marine industry.
- Taylor has engineered many of the key innovations in the design and production of marine glazing systems.
- Taylor provides high-volume builders with custom-crafted quality, affordability and ease of installation.
- Taylor has invested nearly \$10 million from 2000 to 2004 in additional furnace capacity, new equipment and control upgrades, considerably expanding our glazing solution capabilities.



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